March 18, 2016

Mr. Dennis Stroud
Spitfire Management
Jamestown Business Park
1769-113 Jamestown Rd.
Williamsburg, VA 23185

Re: Spitfire Software

Dear Dennis:

2016 marks the 6th year using the Spitfire Project Management software for our company. Ceco is a concrete construction company with offices throughout the nation. This was our first use of a single PM platform that incorporates all facets of the construction process from estimating to execution including real time financial information. Our site is non-integrated in that we use another software platform for accounting. With Spitfire's support staff, we built bridges between the two platforms so that SF users can see all relevant job cost information in SF without having to touch the accounting platform.

Your team's continued commitment to upgrading the software with enhancements and programming changes on an annual basis is to be commended. The platform continues to evolve with needs driven by your clients addressed in a timely manner. Integration of SF to the cloud environment via the Cloud Synchronization module has significantly improved its functionality with field forces who need real time information on RFI's, Drawings, Layout and project documentation like job photos. While SF is a web based software, having the ability to see and share information on any number of commercial cloud platforms while on jobsites has improved field performance significantly.

Having everything project related in a single platform has helped us grow. While SF provides a common platform and methodology, its integration with the Microsoft family of products gives each location the flexibility to develop their own templates that are reflective of their markets.

The reports available out of the box provide the bulk of information necessary to run a construction company from day one. In cases where we needed custom reports or customization of your reports, your staff accommodated our needs in a timely manner.

The on-on line training and support resources have also proven helpful. The software documentation, white papers, video library of topics as well as web support is likely second to none.

In short, the transition from no platform to some platform was difficult, but we made the right choice in selecting the Spitfire software platform.

Sincerely,
Ceco Concrete Construction, L.L.C.

Jeff R. Riesberg, P.E.
Vice President