

Improve Your Bid Management of Vendors, Contractors and Subcontractors

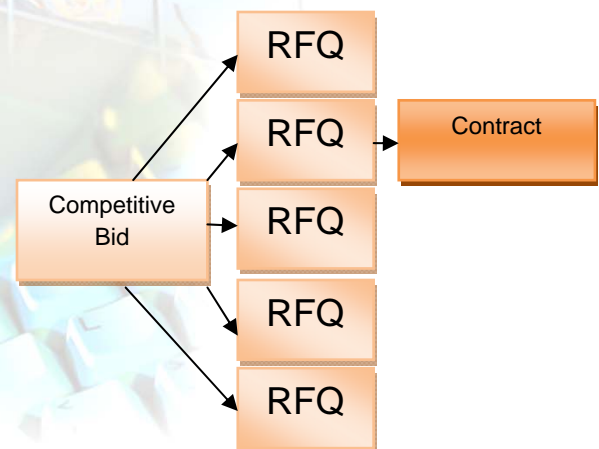
How much time does your company consume in assembling project specifications, inviting contractors to bid, and distributing drawings to participating bidders, then collecting and evaluating the bid responses?

Do you experience inefficiencies and bottlenecks by the sheer volume of work involved in preparing Invitations to Bids and RFQs, distributing materials, sorting through subcontractor qualifications, and communicating through phone calls, faxes and e-mails through every phase of the bid cycle?

Spitfire Project Management System centralizes and automates the entire competitive bid workflow. This significantly improves the timeliness, accuracy and audit-ability of managing a large number of competitive bids from vendors.

Spitfire Project Management System

- Reduces human cost, errors, omissions and risk,
- Establishes a central system and provides a higher level of control,
- Allows your team to consistently define the scope, gather the correct information, send it out efficiently and quickly analyze the results,
- Shortens the bidding cycle with electronic routing, improving your ability to complete more bidding cycles on time and to drive expenses out of the process,
- Enables you to assemble specifications, solicit vendors, distribute files via electronic media and award contracts in a seamless manner.



Spitfire Project Management System facilitates your creation of Competitive Bids and RFQs.

1. Prepare the Competitive Bid with all the information and attachments needed to go to your vendors, contractors and subcontractors.
2. Use extensive filters to quickly and easily select the appropriate vendors. Spitfire Project Management System then automatically creates a complete RFQ package for each.
3. Based on vendor preference, Spitfire Project Management System sends the bid package through web routing, by e-mail or fax, or prepares it for hard copy printout.
4. When you award the winning bid, a simple option creates the resulting contract.

With Spitfire's capability to include due dates on routings and to send alerts if a routee is overdue, you'll always know where a vendor's bid is in the bid process. Responses are tracked on the Competitive Bid.

In addition, bid responses are presented in a customizable Excel spreadsheet format for easy review and analysis:

| ItemNumber | Cost Code | AccountCategory | LineDescription | EAC Amount | UOM | Quantity | RFQ Amount | UOM | Qty | RFQ Amount | UOM | Qty | RFQ Amount | UOM | Qty |
|---------------|-----------|-----------------|---------------------------|--------------|-----|----------|--------------|-----|-----|------------|-----|-----|-------------|-----|-----|
| Vendor Total: | | | | \$119,211.00 | | | \$108,203.75 | | | \$0.00 | | | \$93,133.75 | | |
| 0001-001 | 16000 | SUB | Electrical | \$14,250.00 | HR | 55 | \$4,468.75 | HR | 55 | \$0.00 | HR | 55 | \$4,116.75 | HR | 55 |
| 0001-002 | 16000 | MTRL PERM | Electrical | \$25,000.00 | NA | 0 | \$24,890.00 | NA | 0 | \$0.00 | NA | 0 | \$22,250.00 | NA | 0 |
| 0001-003 | 16050 | MTRL PERM | Electrical Materials, fix | \$7,859.00 | NA | 0 | \$8,250.00 | NA | 0 | \$0.00 | NA | 0 | \$7,000.00 | NA | 0 |
| 0001-004 | 16050 | SUB | Electrical Materials, la | \$8,560.00 | HR | 4 | \$340.00 | HR | 4 | \$0.00 | HR | 4 | \$380.00 | HR | 4 |
| 0001-005 | 16120 | SUB | Wires and Cables | \$63,542.00 | NA | 0 | \$63,588.00 | NA | 0 | \$0.00 | NA | 0 | \$52,587.00 | NA | 0 |
| 0001-006 | 16050 | MTRL PERM | Electrical Materials, ba | \$0.00 | EA | 2 | \$6,667.00 | EA | 2 | \$0.00 | EA | 2 | \$6,800.00 | EA | 2 |

Spitfire Project Management System brings together the complete Competitive Bid process.